

September 3, 1987

Corporate Offices Motorola Center 1303 E. Algonquin Road Schaumburg, Illinois 60196

Attention: B. Weisz

Vice Chairman

Subject: Six Sigma Paper

Dear Bill:

In regards to our phone conversation, September 3, I thought you might want to have the corrected version of the paper entitled, "The Nature of Six Sigma Quality."

I certainly hope that you will be able to satisfactorily resolve the "anonymous" problem. Evidently, the person whom originated the correspondence had not viewed your tape. It is very clear from the narrative associated with the tape that the 99.6% goal is the "product throughput yield," not the yield at the "part" or "process step" level.

Sincerely,

MOTOROLA INC.

Mikel J. Harry, Ph.D. Principal Staff Engineer Communications Division GEG, Motorola Inc.

Motorola Inc., Government Electronics Group, 8201 E. McDowell Rd., P.O. Box 1417, Scottsdale, AZ 85252