



**MOTOROLA INC.**

September 3, 1987

Corporate Offices  
Motorola Center  
1303 E. Algonquin Road  
Schaumburg, Illinois 60196

Attention: B. Weisz  
Vice Chairman

Subject: Six Sigma Paper

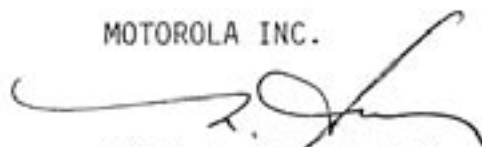
Dear Bill:

In regards to our phone conversation, September 3, I thought you might want to have the corrected version of the paper entitled, "The Nature of Six Sigma Quality."

I certainly hope that you will be able to satisfactorily resolve the "anonymous" problem. Evidently, the person whom originated the correspondence had not viewed your tape. It is very clear from the narrative associated with the tape that the 99.6% goal is the "product throughput yield," not the yield at the "part" or "process step" level.

Sincerely,

MOTOROLA INC.

  
Mikel J. Harry, Ph.D.  
Principal Staff Engineer  
Communications Division  
GEG, Motorola Inc.

